

# The Simple Budget - Impact Leadership

Period From: 7/1/17 To: 9/30/17

## Projections\*

Net Operating Income	<u>25</u> %	People	<u>27</u> %
Cost of Goods Sold (COGS)	<u>28</u> %	Place	<u>10</u> %
		Things	<u>10</u> %

\* Must total 100%

## INCOME

Projected (\$)

300K

Actual (\$)

290K

## EXPENSES

	Projected (%)			Actual (%)
Cost of Goods Sold	<u>28</u> %	84,000	87,000	30%
People	<u>27</u> %	81,000	87,000	30%
Place	<u>10</u> %	30,000	31,900	11%
Things	<u>10</u> %	30,000	31,900	11%
Net Operating Income (NOI)	<u>25</u> %	75,000	52,200	18%
Practice Note		12,000	12,000	
Bank Debt		0	0	
Line of Credit		0	0	
Equip Loan #1		4,500	4,500	
Equip Loan #2		0	0	
Other Debt		0	0	
<b>NET INCOME</b> (Before doctor compensation, interest and taxes)		58,500	35,700	12.3%